

| <b>A. General Company Information</b> |   |                                      |                                      |
|---------------------------------------|---|--------------------------------------|--------------------------------------|
| Company Name                          |   |                                      |                                      |
| Address                               |   |                                      |                                      |
| Tel.                                  |   |                                      |                                      |
| Fax                                   |   |                                      |                                      |
| E-Mail                                |   |                                      |                                      |
| VAT No.                               |   |                                      |                                      |
| TAX No.                               |   |                                      |                                      |
| Fiscal year                           | <input type="checkbox"/> 01.01.-31.12.  | <input type="checkbox"/> Deviating : |                                      |
| Parent company                        |   |                                      |                                      |
| Ownership                             | <input type="checkbox"/> Self-owned <input type="checkbox"/> Foreign-invested <input type="checkbox"/> Joint venture <input type="checkbox"/> State-owned |                                      |                                      |
| Location of Headquarter               |   |                                      |                                      |
| Subsidiaries...                       |   |                                      |                                      |
|                                       | Quantity  | Employees                            | Location of the biggest subsidiaries |
| ... in Germany                        |   |                                      |                                      |
| ... in China                          |   |                                      |                                      |
| ... in Europe                         |   |                                      |                                      |
| ... worldwide                         |   |                                      |                                      |
| Organization chart                    | <input type="checkbox"/> Enclosed   |                                      |                                      |

| <b>B. Contact Persons</b> |       |  |
|---------------------------|-------|--|
| Management                | Name  |  |
|                           | Tel.  |  |
|                           | Email |  |
| Sales                     | Name  |  |
|                           | Tel.  |  |
|                           | Email |  |
| Order processing          | Name  |  |
|                           | Tel.  |  |
|                           | Email |  |
| Engineering               | Name  |  |
|                           | Tel.  |  |
|                           | Email |  |



# Supplier Questionnaire

## Suppliers self-declaration

### C. Products and Markets

|                    |   |  |                                   |
|--------------------|---|--|-----------------------------------|
| Industry           | <input type="checkbox"/> Machine industry | <input type="checkbox"/> Marine          | <input type="checkbox"/> Chemical |
| Type of business   | <input type="checkbox"/> Manufacturer     | <input type="checkbox"/> Retailer/Trader | <input type="checkbox"/> Service  |
| <b>Commodities</b> |   |  |                                   |
|                    |   |  |                                   |
| Main competitors   | 1.  | 2.                                       | 3.                                |
| Main customers     | 1.  | 2.                                       | 3.                                |
|                    | Germany                                   | Europe                                   | Worldwide                         |
| Market share       | %   | %  | %                                 |
| Export share       | Directly %                                | Indirectly %                             |                                   |

### D. Financial Information

|  | 2021                          | 2022                          | 2023              | 2024 (Plan) |
|--|-------------------------------|-------------------------------|-------------------|-------------|
| Annual turnover  | €                             | €                             | €                 | €           |
| ... with SAACKE GmbH   | €                             | €                             | €                 | €           |
| ... with SAACKE Group  | €                             | €                             | €                 | €           |
|  | Material costs                | Labor costs                   | Overhead expenses |             |
| Cost structure   | %                             | %                             | %                 |             |
| <b>Please name the most important cost drivers for your products :</b> |                               |                               |                   |             |
|  |                               |                               |                   |             |
| Fincancial Statement   | <input type="checkbox"/> 2021 | <input type="checkbox"/> 2022 | Please enclose    |             |

### E. IT Infrastructure of the Company

|                        |                                     |                                   |                                  |                                  |
|------------------------|-------------------------------------|-----------------------------------|----------------------------------|----------------------------------|
| ERP System             | <input type="checkbox"/> SAP        | <input type="checkbox"/> NAVISION | <input type="checkbox"/> INFOR   | <input type="checkbox"/> Other : |
| Engineering            | <input type="checkbox"/> SolidWorks | <input type="checkbox"/> Catia    | <input type="checkbox"/> AutoCAD | <input type="checkbox"/> Other : |
| Electrical Engineering | <input type="checkbox"/> EPlan      | <input type="checkbox"/> ELCAD    | <input type="checkbox"/> Other : |                                  |

| F. Quality Management                               |   |
|---|---|
| <input type="checkbox"/>                            | Certified acc. to DIN EN ISO 9001   |
| <input type="checkbox"/>                            | Certified acc. to:  |
| To be completed if company is not certified         | <input type="checkbox"/> The company has a quality management system.   |
|   | <input type="checkbox"/> The Quality Management Manual will be attached.  |
|   | <input type="checkbox"/> Organization and business processes are documented.  |
|   | <input type="checkbox"/> All employees know the quality requirements of the company.  |
|   | <input type="checkbox"/> Procedures are available for all departments.  |
|   | <input type="checkbox"/> The use of current documentation has been provided.  |
|   | <input type="checkbox"/> Incoming inspection are performed and documented.  |
|   | <input type="checkbox"/> In the production tested measurement devices are used.   |
|   | <input type="checkbox"/> Inspections are made while and after production (documented).  |
|   | <input type="checkbox"/> Proper packaging and transportation of products is ensured.  |
| Environment, Health & Safety Certification          |   |
| <input type="checkbox"/>                            | ISO 14001   |
| <input type="checkbox"/>                            | OHSAS 18001   |
| <input type="checkbox"/>                            | SCC   |
| <input type="checkbox"/>                            | SCP   |
| <input type="checkbox"/>                            | Other:  |
| Welding approvals                                   |   |
| <input type="checkbox"/>                            | DIN EN ISO 3834-2   |
| <input type="checkbox"/>                            | DIN EN ISO 3834-3   |
| <input type="checkbox"/>                            | AD 2000 HP 0  |
| <input type="checkbox"/>                            | PED 2014/68/EU  |
| <input type="checkbox"/>                            | ASME  |
| <input type="checkbox"/>                            | DIN EN 1090 Steel Buildings, Class:   |
| <input type="checkbox"/>                            | Welder approvals acc. to ISO 9606   |
| <input type="checkbox"/>                            | Welding procedures acc. to EN 15614-1 or AD 2000 HP 2/1   |
| <input type="checkbox"/>                            | Authorization for stamping acc. to EN 10204, 3.1 / AD 2000  |
| <input type="checkbox"/>                            | Approval acc. to Federal Water Act (WHG)  |
| <input type="checkbox"/>                            | Other:  |
| Electrical Engineering and manufacturing acc. to... |   |
| <input type="checkbox"/>                            | EN 50156-1 Electrical equipment for furnaces and ancillary equipment: Requirements for application design and installation  |
| <input type="checkbox"/>                            | EN 61439-1 Low-voltage switchgear and controlgear assemblies  |
| <input type="checkbox"/>                            | 2014/95/EU Low Voltage Directive  |
| <input type="checkbox"/>                            | 2006/42/EG Machinery Directive  |
| <input type="checkbox"/>                            | EN 12952-8 / EN 12953-7 / Oil-fired and gas-fired boilers   |
| <input type="checkbox"/>                            | EN 746-2 Industrial thermoprocessing equipment  |
| <input type="checkbox"/>                            | EN 267 Automatic forced draught burners for liquid fuels  |
| <input type="checkbox"/>                            | EN 676 Automatic forced draught burners for gaseous fuels   |
| <input type="checkbox"/>                            | Other:  |
| G. Documentation                                    |   |
| Existing documentation languages                    | <input type="checkbox"/> German <input type="checkbox"/> English <input type="checkbox"/> Spanish <input type="checkbox"/> French <input type="checkbox"/> Chinese<br>Other:  |
| Supplier's declaration                              | Without costs <input type="checkbox"/><br>Not possible <input type="checkbox"/>   |
| Other approvals                                     | <input type="checkbox"/> SAACKE Code of Conduct is accepted<br><input type="checkbox"/> RoHS approval<br><input type="checkbox"/> Declaration of Conformity & Material Declarations relating IMO MEPC 269(68)<br><input type="checkbox"/> China Compulsory Certificate (CCC)<br><input type="checkbox"/> other: |



*H. Additional Notes*

**Approved by (Suppliers Responsible Person):**

|                 |  |
|-----------------|--|
| <b>Name</b>     |  |
| <b>Position</b> |  |
| <b>Date</b>     |  |
| <b>Location</b> |  |